

# Partner Success Story

## Lessons in Hosted Technology

## Evolve IP Helps Tatnall Continue Leading with The Evolved Office

“ It was like night and day. Before we would be on the phone and all you could hear was background noise and static... We don't have that problem anymore! ”

 **Mike Donovan**  
IT Manager, The Tatnall School

### Customer Situation

Constantly dealing with long standing problems with their communications vendors and hardware, The Tatnall School needed an updated, reliable phone system in addition to a secure internet connection. After years of losing their phones and internet every time it rained and increasing costs of maintaining their PBX solution, The Tatnall School decided to make the switch to a VoIP solution.

### Solution

Tatnall was introduced to Evolve IP by a business partner and it was clear that Evolve IP was a good fit for Tatnall's needs. Geoff Weyer, Tatnall's IT Manager, was complimentary about the breadth of the service offering Evolve IP had, “the presentation and marketing—everyone was impressed.”

Evolve IP's Managed Telephony, Managed Networks and Network Security services provided Geoff and his partner Mike Donovan, the tools and features that they desired for the new solution. Utilizing a new T1 connection for their internet, paired with The Evolved Office and Receptionist Software and security and monitoring solutions, including WAN Watch, WAN Management and Managed Firewall, Geoff and Mike have a single, robust vendor for all their communication needs.

### Solution Overview

#### Customer Name:

The Tatnall School

#### Customer Profile:

The Tatnall School is an independent, coeducational, college preparatory day school located in Wilmington, DE. Tatnall is composed of four academic divisions that enroll students from age 3 through 12th grade. Tatnall provides its students with an environment that encourages and provides for the achievement of excellence. They offer a deep and diverse program of academics, arts and athletics guided by a dedicated, award-winning faculty.

#### Location:

Greenville, DE

#### Industry:

Education

#### Evolve IP Services:

- The Evolved Office Hosted Telephony
- The Evolved Receptionist Software
- Managed Firewall
- WAN Watch
- WAN Management

**EVOLVE IP**

VITAL TECHNOLOGIES. UNIFIED. SIMPLIFIED



## Benefits

Evolve IP implemented and activated Tatnall's solutions in a single day, "We picked one day and everyone came in very early," said Geoff, "We were impressed how [Evolve IP] swept in and switched us over." "It went really well and the guys were great!" added Mike.

After the service was activated, "It was like night and day," commented Mike, "Before we would be on the phone and all you could hear was background noise and static .... We don't have that problem anymore!"

## Contact

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# Packet Fusion

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**PACKETFUSION**



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