RapidScale
personalizing business cloud
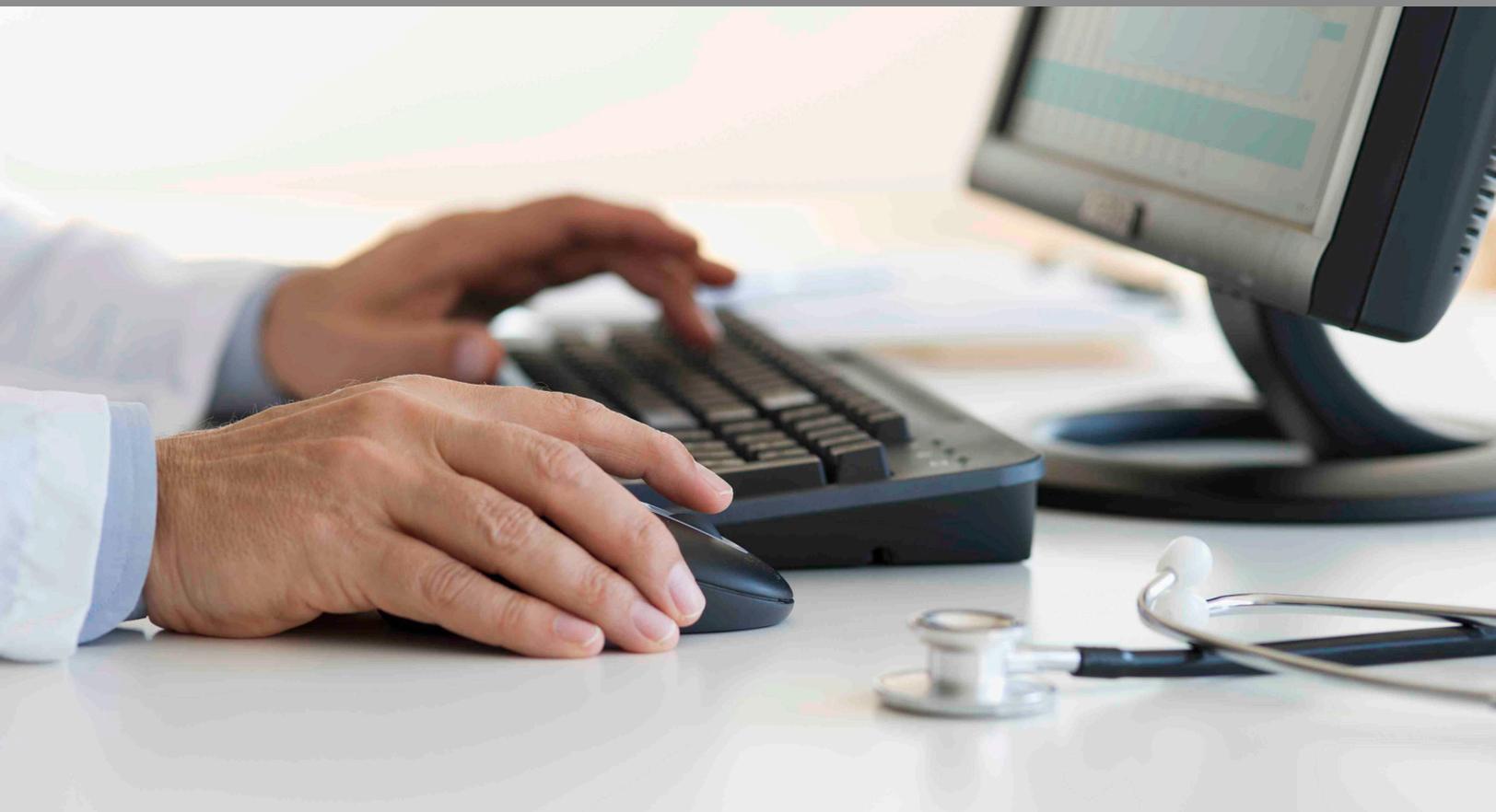
Case Study

Background

The customer is a healthcare company focused on the develpment of locally-administered pharmaceuticals for the treament of pre-cancer and early stage breast cancer. The company is located in Seattle, Washington. When they came to RapidScale they had one IT consultant and were using old servers. Their requirements were outgrowing their infrastructure and they needed solid IT assistance. The client hoped to outsource as many services as possible and no longer purchase on-premises servers going forward.

Pain Points

Due to the sensitive data that the client holds, from research data to patients' treatments, having 24x7x365 support and quality performance was key. In the healthcare industry, being proactive is something that should be second nature. The client wanted just that, but their current environment lacked the level of support necessary to have this type of response. With their existing IT consultant managing their environment, the client wished to keep a small IT department and full management while outsourcing a bulk of the maintenance and updates.

Opportunity

RapidScale was brought to the opportunity to put together a cloud-based solution with a full migration to resolve the client's performance and support needs, as well as be a more cost-effective and dependable solution for the company. The company needed a cloud solution that would allow employees to work remotely, keep data secure and help meet industry compliance standards like HIPAA.

Key Points

Solution

RapidScale presented the customer with its Infrastructure as a Service solution, CloudServer, to provide a fully managed service that would provide the reactive response they needed. Rapidscale led the migration process with its team of cloud experts. The process used DoubleTake replication software to migrate the customer's existing SAP server to the RapidScale environment. Using this replication solution, the customer was able to migrate over from an on-premises installation of SAP to a cloud environment seamlessly. They were also able to test the environment out beforehand, which validated the solution before going live.

The solution includes enterprise-grade security with encryption, firewalls and both physical and network security in place. It also meets compliance standards, including HIPAA, helping the client meet and exceed the requirements of their industry and keep patient data secure.

CloudServer now allows the client to access to full-scale support and monitoring from RapidScale's 24x7x365 support center. And with RapidScale's pay-as-you-go plan, the client was left very satisfied with their plan and price.

Packet Fusion

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PACKETFUSION

Connecting the Dots to the Cloud