

**MANAGED  
SERVICES  
PORTFOLIO**

- **Managed Cloud**
- **DRaaS**
- **Enterprise Hosting**
- **Business Continuity and Disaster Recovery**
- **Managed Security**
- **Managed Network**
- **Managed OS and Application**
- **Managed DBA**
- **Managed Email Services**
- **Managed Backup**

## Utilizing Flexible Technology Solutions to Drive Business Efficiencies

TierPoint leverages the management and delivery of multi-tenant, private, public and hybrid cloud environments to provide our clients with a truly hybrid IT approach.

### Does Moving Vital Resources to the Cloud Feel Like a “Leap of Faith”?

Businesses have been moving “low risk” data and applications to the cloud for years. That’s not surprising, given the advantages the cloud offers in areas like budget management, CapEx and agility. Now, analysts are predicting that businesses will move more and more mission-critical applications to the cloud in the next few years. This will require many business leaders to face their cloud concerns head on. Concerns such as:

- Data security
- Integration across multiple platforms
- Compliance with industry standards and regulations
- Hidden costs
- Lack of consolidated management

### Mitigate Your Cloud Risks

Because TierPoint offers different types of cloud services, you can choose the cloud environment that’s right for your business and your applications. Need an easy to spin up test/dev environment that’s easy on your budget? A multi-tenant cloud might suit your business.

Have industry and statutory compliance requirements or is performance paramount? A hosted managed private cloud might make sense.

### Choose the Cloud That’s Right for You

Whether you choose one cloud or a mix of clouds, TierPoint’s Hybrid IT approach provides the tools and resources to help you integrate and manage your workloads efficiently.



**Multi-Tenant Cloud** — Ideal for mission-critical apps, e-commerce and digital business applications, along with industry-leading SLAs. Clients often leverage our multi-tenant cloud for production and backup environments because it offers enterprise-class solutions on a robust, scalable and fully-redundant architecture.

By 2019, IDC predicts cloud IT infrastructure spending will be **46% OF TOTAL EXPENDITURES** on enterprise IT infrastructure.



**Private Cloud** — Perfect for mission-critical applications as well as those with the highest performance, security and compliance requirements. Our team can expertly manage and maintain your private cloud environment, allowing your IT team time to focus on more strategic initiatives and creating new business opportunities.



**Hybrid Cloud** — Allows you to spin up resources quickly when in public clouds like AWS and Azure, which makes them ideal for test/dev environments or business continuity applications. Different workloads perform more efficiently in different kinds of environments. If your infrastructure is tied to dedicated hardware or is collocated at a service provider's facility, varying performance and security requirements may exist. A hybrid cloud solution can accommodate these needs.

### TIERPOINT FAST FACTS

**5,000+**  
clients

**900+**  
professionals

**40**  
data centers

**8**  
multi-tenant  
cloud pods

**700,000+**  
square feet of  
raised floor space

## TierPoint Managed Cloud Services Address Businesses' Top Concerns



**1. Security** Our data center solutions cover all three aspects of security: physical, data, and network. We offer a host of other security solutions, such as intrusion detection, vulnerability scanning, and DDoS mitigation, that can help you meet even the strictest security requirements.



**2. Compliance** TierPoint data center services, as well as our network and cloud solutions, include certifications and/or compliance with common standards and regulations including SSAE 16 SOC 1, SOC 2, HIPAA/HITECH, GLBA, PCI DSS v3.2 and ITAR.



**3. Performance** We can help you choose the cloud platform that best meets your application reliability and performance requirements. If you choose to host your cloud in one of our data centers, we offer a 99.99% uptime SLA and a highly scalable enterprise-level platform.



**4. Efficiency** Our cloud solutions help you control CapEx by eliminating the cost of building and maintaining your own facility. Regardless of the cloud platforms you choose, we can help you reduce daily operating expenses and better utilize internal resources with our managed services offerings, including Managed Azure, Managed SQL, Managed Office 365, Managed Help Desk and more.

## LEARN MORE

Talk to one of our IT advisors by calling **844.267.3687** or reaching out to us by email: [sales@tierpoint.com](mailto:sales@tierpoint.com).



[tierpoint.com](http://tierpoint.com)

## ABOUT TIERPOINT

A leading national provider of hybrid IT solutions, TierPoint helps organizations drive performance and manage risk. No U.S. provider comes close to matching TierPoint's unique combination of 5,000-plus clients; 40 data centers and 8 multi-tenant cloud pods coast to coast; and a comprehensive portfolio of cloud solutions, colocation, disaster recovery, security and other managed IT services. With white-glove customer service, TierPoint professionals customize and manage agile solutions that address each client's unique needs.

# Packet Fusion

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Connecting the Dots to the Cloud